EXPORT PROMOTION COUNCIL FOR HANDICRAFTS

EPCH HOUSE, POCKET 6 & 7, SECTOR 'C', LOCAL SHOPPING CENTRE, VASANT KUNJ, NEW DELHI-70.

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Urgent – For Immediate Attention Last Date for submission: 30-11-2018



47TH IHGF DELHI FAIR - SPRING 2019

(18 – 22 FEBRUARY 2019)
APPLICATION FORM FOR PRE-QUALIFICATION FOR PARTICIPATION – REG.

Dear Members.

As you are aware that Export Promotion Council for Handicrafts is organizing the IHGF Delhi Fair (Spring) from 18 - 22 February, 2019. Keeping in line with our objective of providing the best of the services to the members, overseas buyers and other stake holders, the Council has planned **IHGF Delhi Fair – Spring, 2019** as the **47**th **Edition** with new product range, section-wise display and extensive publicity promotion for inviting larger number of overseas buyers.

The entire exhibition will be divided into product groups and even if one displays a mix of different products, the applicant has to select a product category out of the listed categories as one of the predominant categories for his products by virtue of their appearance, nature or use so that he can be placed only in one of the categories (subject to availability). The product list viz-a-viz categories are also annexed for reference.

We are attaching with this letter an **Application Form for Participation** to be submitted along with a fee of Rs. 50,000/- (if space applied upto 18 sq. mtrs.) or Rs. 75,000/- (if space applied above 18 sq. mtrs.). This will help us to understand your space requirement and also the kind of products you would like to display in the show. The need for space may please be assumed and demanded carefully as space allotted once at any place will have to be accepted completely, otherwise amount be forfeited. The applicant(s) not participated in last show (45th IHGF Delhi Fair –Spring 2018) be provided space subject to availability in respective section or otherwise will be accommodated in mart area or space available elsewhere and that too on availability.

In case, you have participated in the IHGF (Spring) held in February 2018 and IHGF (Autumn) held in October 2018, you are required to submit the feedback report of the fair.

The last date for submission of the Application Form for Pre-Qualification for Participation form is 30th November 2018. Only applications received with the application fees as stated above shall be considered. Kindly do not make any TDS deductions on the application fees. Incomplete application forms received are liable to be rejected. The Terms & Conditions of participation, space rent and the schedule of payment may please be read carefully as the same is to be strictly adhered.

Looking forward to your immediate response.

Thanks and regards,

(Rakesh Kumar)

Executive Director-cum-Secretary

Enclosed:-

Application Form for Pre-Qualification for Participation – pg. 01 to 07.



EXPORT PROMOTION COUNCIL FOR HANDICRAFTS (EPCH) 47TH IHGF DELHI FAIR - SPRING 2019

(18 – 22 FEBRUARY 2019)

APPLICATION FORM FOR PRE-QUALIFICATION FOR PARTICIPATION - REG.

Last Date for submission: 30-11-2018

[READ WITH ENCLOSED LETTER NO. EPCH-4/2[2]/2019-IHGF/SPRING DATED – 10-10-2018]
[PLEASE FILL IN ALL THE COLUMNS]

Organ	ization Name							
EPCH Membership No.			EPCH Registration No					
Addre	SS							
Name	of the Contac	t Persor	·					
Phone	No		Fax No	Mobile I	No			
Email				Website				
EC no)		PAN no	TAN no)			
1 [A].	Whether you if yes, size o	ı had pa f stall _	rticipated in Indian Hand sq. mtrs.	crafts & Gifts Fair (SPRING				
1 [B].	If Yes, Partic	ipating	Since in I	HGF – SPRING.				
I [C].	Have you been served a notice during or after the fair on any deviations or non-compliance of the General Exhibitions Rules/Terms & Conditions of Participation in any of the previous IHGFs (Autum or (Spring)					HGFs (Autumn)		
2 [A].	What is your leading to the display under products property in the products property in the products p	Primary F gory selent the said cosed to	ected by you should consi d category. All forms are	and Secondary Product Categorst of a minimum of 60% of yoto be submitted with 4 good on the enclosed attached sh	our product rar I quality colored	nge to qualify for		
	SI. No.	(TICK) OI		oduct Categories		Please select only one		
	1.	includ	ware, Tableware, Kitcher ng EPNS					
	2.		tive and Gifts (including	Corporate Gifts)				
	3.	Bathroom Accessories						
	4.	Lawn, Garden Ornaments & Accessories						
	5. 6.	Lamps, Lighting & Accessories Furniture, Furniture Hardware & Accessories including Cane, Bamboo, Natural Fiber & Eco Friendly Products						
	7.	Home Furnishings & Made-up						
	8.	Carpets, Rugs & Floorings						
	9. Fashion Jewellery, Canvas, Jute, Leather Bags, Scarves, Tie & Accessories, Handcrafted Garments including Chikankari & Zardozi							
	10.	Christmas and Festive Decoration						
	11.	Handn	nade Paper, Gift Wraps &	Ribbons including Soft Toy	S			
	12.	Candle	es, Incense Sticks, Potpoi	ırri and Aromatics				
2 [B].	If you have a		ry product-line, kindly provid	de details in the below column				
3.			(even if Nil) of Handicraf	ts / Carpets & Rugs / Fashi	on Jewellery /	Garments / Jute		
	otor in the pi	J. 511114	2015-2016	2016-2017	201	7-2018		
In F	Rs. (April to Marc	:h)	2010 2010	2010 2011	201	. 2010		
	ull decimals)							
Lancas and a	-1 1 All 1!		- les	DTIFIED EVENET DEDECOMANO	En			

		Trade Enquiries Received		ade End erted in (in Rs	Busine:	ss		s Generated in lacs)
IHGF (SPRING) 2018								
IHGF (AUTUMN) 2018								
5 [A]. Whether participated	in internation	onal trade fairs i	n the year 20	017 & 20	018.	[]	Yes /	[] No.
5 [B]. If yes, kindly give the			-					
Name of the International (outside India with or with		Year of Participation	Size of Booth in sq. mt.	Enq	Trade uiries eived		nquiries rted in ness	Business Generated (Rs. in lacs
Applicants wishing to clul Columns of the Proforma give Applicants may please in the Committee may decided a confusion of requests received a Submission of requests.	en below. Clu note, request fo ide the limit of from Regular F	bbing will be done or Clubbing may be of maximum size of a Participants of IHGF	based on po considered sub clubbed booth. (Spring) may be	ssibility ject to de	and sub	ject to bel the Commi	ow condi	
Name of the Sister O	rganization/A	ssociate	EPCI Membersh		_	Required q. mt.	Produ	ct Category fo Display
						4		
7. Whether you would be i	nterested in	supplying to "V	olume Buye	rs enga	iged in F			
			_			[] Yes		∏ No.
8. Would you be interested [As a normal practice under merchandise for export (no	r this, you a	are communicati				Yes [] cks or qu		No. ery
9 [A]. Whether handicraft	s manufactı	uring/exports is	your Core B	usiness	;	[] Yes		No.
9 [B]. In case of No, do yo (If yes, pl. provide detail		er business such	n as a Buyin	g Agen	су	[] Yes	1	[] No.
Important:- The information soug "Visitor Right" for it's business in					will be fo	llowed in p	oractice in t	the fair as
10. Whether you would ex	-	-	-		n.	[] Yes	1	[] No.
[A]. If yes, how many buye	rs will be inv	vited by you to the	he IHGF Dell	hi Fair (SPRING	-		
[B]. How many valid contact communication was shared	d bỳ you for	invitation to Bu	yers by EPC	H in las	t IHGF I			
[C]. How many contacts to Important:- The above inforr Application Form for Participa	nation is a r					15 days	of submi	ssion of the

4. Business Results of participations in IHGF Delhi Fair (SPRING) 2018 & (AUTUMN) 2018. (It is mandatory for all participants of IHGF (SPRING) Fair to provide the information. Incomplete applications shall not be

considered for allotment)

 11. How much space you require for IH (Stall sizes available in sq. mt. 9 / 12 / 18 / 2 Require Modular Shell Stand (Built-up Stant) Require Bare Space @ Rs. 8000 + 18% GST Require a 2 side open stand with 10% addit (In case of Clubbed Stands, 2 side charges) [There may be a possibility for exhibitors to design duly certified by a Structural Engineer. The height storey, it may be allowed higher]. 12. Are you a New applicant [not part SPRING 2019?	d) @ Rs. 8500 + 18% per sq. mt., (min. 3 ional Charges shall be charged or a Double Storey I t of booths in general icipated in IHG	Bigger sizes available 6 GST per sq. mt. 0 sq. mt. or above) The gross area of the Booth subject to subject to subject may also be allowed. For Spring 2018	Yes [] / No [] Yes []
13. Directory Entry Form is available "			

Date

Designation

Terms & Conditions of Participation

- 1. Eligibility Criteria for participation in IHGF Delhi Fair (Spring) 2019
 - The Applicant must be a member of the EPCH.
 - Application should be submitted along with a copy of the Export Performance Certificate (as per Col. 3 of the Application form) for the preceding three years i.e., 2015-16, 2016-17 and 2017-18 (April March basis). In case of Nil/Zero Export Performance, the same may also be mentioned. Submission of export performance as required is essential for consideration of application.
 - If the total space requirement as borne out from all the applications received on or before the last date fixed for the purpose is less than or equal to the available space, all the applicants will be allotted space as per the applications.
 - If the total space requirement is more than the space available for allotment, the Committee reserves the right to devise reasonable criteria for allotment of space.
 - The Committee reserves the right to accord priority to the applicants who have participated in IHGF (Spring) 2017 and repeated their participation in IHGF (Spring) 2018 or earlier year participants, on the basis of excellent export performance, recipient of Export Awards, unique products, product groups, less represented crafts or regions, or earlier year unsuccessful applicants or based on any other reasonable criteria.
 - The Committee reserves the right to allot the large booth in the fair to any specific product category/group with a view to give inputs to newly developed products in the IHGF (Spring) 2019, also larger booth may be allowed for making proper setting up of a section-wise display or to give exposure to less represented products of regions.

[Applicants may note, the Council can at any time ask the applicant to furnish documents in support of the facts & figures submitted by them].

- 2. The last date for submission of the application Form is 30th November 2018. Only applications received along with the prescribed application fees shall be considered. Incomplete application forms and application forms received after the last date or without the application fees are liable to be rejected. Incase, payments are made through NEFT/RTGS and applications are not submitted within the last date, the Council shall not be responsible if space can not be provided to such applicants.
- 3. It is mandatory to fill in all the columns of the Application Form. The information is a must to be provided and the same will have implications for consideration of the increased space.
- 4. (a). The participation charges shall be Rs. 8500/- per sq. mt. for Modular Stand and Rs. 8000/- per sq. mt. for Raw Space. GST @ 18% shall be charged extra.
 - (b). Two Side open stands with 10% additional charges. In case of clubbed stands, Two Side charges will be charged on the gross area of the clubbed booth allotted.
 - (c). A Compulsory Directory Entry Charge of Rs. 2,000/- plus applicable taxes and Web Media Charge of Rs. 1,000/- plus applicable taxes i.e., Rs. 3,000/- plus 18% GST shall be charged extra.

Raw Space - means only space with one electrical supply point. Does not include carpet and any other item to be given in Modular Stand.

Modular Shell Stand – Octanorm Shell Structure with 3 side wall panels avialbale for the duration of the exhibition. A 12 sq. mt. stand includes the following:-

- Floor Carpeting

- Fascia with name

- Electricity Fittings with 6 spotlights

- 1 Electricity point

- 1 Octanorm Table

- 2 Chairs

- 5. The Competent Authority of EPCH reserves the right to accept the application for space allotment, reduce the size of the stall and availability of space. It reserves the right to Include, Enlarge, Mix and Merge or Club any of the product sections. The Competent Authority of EPCH also reserves the right to place the complete or part of an individual section in the Temporaries.
- 6. The Competent Authority of EPCH reserves the right to accept or reject any application. It reserves the right to allocate or re-allocate any stall to any applicant. It also reserves the right to ask the applicant for additional details/photographs of the products to be displayed in the fair. The Competent Authority of the EPCH, keeping in view the objectives of the Council may exercise these discretionary powers.
- 7. The refund of any amount either on account of excess payment or due to non-allotment or withdrawal/cancellation of participation shall not bear any interest. However, refund would be made within 45 days after the close of the exhibition.
- 8. The Competent Authority of the EPCH reserves the right to deduct Processing Fees from the refund of application fees due to withdrawal/cancellation of application.
- 9. Submission of application/deposit of application fee does not mean the confirmation of allotment of space.
- 10. Space will be allocated to member exhibitors by name of organization and sharing / sub-letting shall not be allowed under any circumstances. The Council reserves the right to close such stands and debar the member exporter from any future participation.
- 11. The general exhibition rules are enclosed with the application form. The same are to be complied by all the exhibitors and a copy of the same duly signed and stamped is to be submitted along with the application form.

ompany Name				
Signature & Stamp	Name			
Designation	Date			

EXPORT PROMOTION COUNCIL FOR HANDICRAFTS



47TH IHGF DELHI FAIR SPRING (18 ~ 22 FEBRUARY 2019) "GENERAL EXHIBITION RULES & PARTICIPATION TERMS & CONDITIONS"

SPRING 2019

- 1. The Council reserves the right to cancel/reschedule the Fair or change its venue at any point of time or revise visiting hours for reasons beyond its control. No claim whatsoever shall be entertained from any exhibitor/ Visitor on this account.
- 2. The Council reserves the right to allot/allocate/reallocate or reject the application for the space to the applicant.
- 3. The Council reserves the right to allocate/reallocate space, change the layout, add or delete corridors which may affect the orientation of stalls. Its decision in this regard shall be final and binding. The layout of the stands shall be determined by the EPCH and shall be final and binding.
- 4. In case space in any stall gets reduced due to pillar or any other obstruction the Council will not be liable for any compensation to the exhibitor except the adjustment of space charges of unutilized space covered by such obstructions.
- 5. Space will be allocated to exhibitors/companies by name of organisation and sharing or sub-letting will not be allowed under any circumstances.
- 6 [a]. The cases of those applicants who have been served notice(s) for non-compliance of General Exhibitor Rules in any of the previous IHGFs shall be placed before the Council along with reply/explanation, if any, furnished by the applicant for its consideration. If the Council feels that the applicant should be debarred from participating in the forthcoming fair, the Council shall issue notice in writing to the applicant and grant a personal hearing to the applicant and shall take a final decision on this issue thereafter. The decision of the Council shall be final and binding on the applicants. In deciding the fate of such applicants, the Council will be guided by the seriousness of non-compliance/breach of the General Exhibitor Rules by the applicant.
- 6 [b]. In case the Council receives any complaint from the buyer's about the quality / delivery or any other issue related with a shipment or order booked by any exhibitor, the Council shall examine the complaint and take necessary action to resolve the issue. However, if the exhibitor is found to be at fault, they may be disqualified from participating in future fairs as per the General Exhibitor Rules.
- 6 [c]. No sharing or subletting of booths is permitted. The Council reserves the right to close the booth and debar the erring member from all future participation in the fair.
- 7. If at any stage it is found that any applicant does not fulfill the eligibility criteria or that the applicant has made a false declaration or mis-statement in the application for allotment of space, the Council reserves the right to cancel the allotment of space at any stage before or during the fair.
- 8. Entry to the Fair will be strictly for business visitors and invitees between 9 a.m. and 6 p.m. on the Fair days or as decided by the Council. On 22nd February 2019, the fair will close at 5.00 p.m.
- 9. The stalls shall be handed over to the participants, approximately 24 hours before the start of the Fair and the participants are expected to decorate their stalls well before the scheduled opening. Participants are expected to take away their exhibits immediately after the close of the fair after which the responsibility of the Fair Council shall cease immediately.
- 10. Modular shell stand structure along with the items already mentioned would be provided to the exhibitors. Participation charges include charges for electrical consumption. Exhibitors constructing their own booths in Raw Space will be charged extra for the electrical consumption. Additional display aids would be

- arranged by the participants themselves at their own cost. No alterations to the stands shall be permitted.
- 11. Special Instructions to Exhibitors of Raw Space or Own Built Space Fire Safety Guidelines
- [i] Participants constructing their own stalls have to forward drawings of structure including all dimensions, material to be used for construction, a ground plan, elevation drawings & electrical plan, etc. to the Council for approval including the full contact details of the architect/designer engaged.
- [ii] Use of inflammable material like dry grass/straw, jute & synthetic fabric, fabric/flex masking will be strictly prohibited.
- [iii] Use of halogen lights or any other high-intensity lights that generate excessive heat will be strictly prohibited.
- [iv] Electrical works in the stands must be entrusted to licensed electrical contractors and use of ISI certified & fire retardant material of approved manufacturers shall be mandatory.
- [v] For all raw space stalls, exhibitors are required to install fire extinguishers during the construction & exhibition period including the period of dismantling.
- [vi] Incase, the exhibitor's fail to do the same, the Council will install and charges shall be billed to the exhibitor.
- [vii] In case of any untoward incident (fire threat) on account of negligence on part of the exhibitor or the contractor engaged by the exhibitor, the exhibitor will be solely responsible for the loss including legal action by the authorities and the loss caused to the property of the Council, the Fair Venue, neighboring exhibitors, exhibition contractor/agencies engaged by the Council.
- [viii] The Council reserves the right not to provide electrical supplies and also to close the stall if the above fire safety guidelines are not followed by the exhibitor.
- 12. Platforms, podiums etc. leading to exhibits must be constructed within stand area in such a way that they are safe and enable visitors to move freely. No exhibit or any article would be allowed outside the stall or in the passage area. The Council reserves the right to confiscate/remove exhibits displayed outside the booth.
- 13. All passages, emergency exits, main entrance and access to the service area is to be kept clear at all times.
- 14. Maximum height of exhibits permitted would be 8 ft. from ground level unless permitted by the Director, IHGF.
- 15. Participant's name on Fascia will be provided in standard lettering by the Council.
- 16. In case any exhibitor/visitor having any claim about the design displayed by any exhibitor, he/she should contact the Council with documentary evidence i.e. registration of design with Registrar of Copyright / Controller of Patents & Designs, Trade Marks etc. The Council on satisfaction can ask the exhibitor for removal of such products from display at the fair.
- 17. Fire safety rules and regulations will be observed at all times. It is not permitted to store or use inflammable liquids/packaging material or any other such material in the hall.
- 18. It is not permitted to affix coverings by bonding or to paint hall walls, pillars or any other parts of the hall. Drilling or shooting-in of bolts, as well as hammering of steel nails, dowel, etc. into floor, pillars & panels is not permitted. The cost of damage caused by the exhibitor, its employees, representatives or agents to the exhibit space will be billed to & paid for by the exhibitor before the closing of exhibition.

- 19. No stand should be left unattended during the exhibition hours. No activity which in the opinion of the Council amounts to nuisance or annoyance will be caused by the participants. The playing of music system shall not be allowed. The Council shall have the right to take remedial action in such case.
- 20. All participants are required to remove the night sheets/curtains from their stands at 9 a.m. at the time of opening of fair. In defiance of the same, the Council reserves the right to have the night sheets/curtains removed or declare the stand officially closed. No claim on account of closure, theft, pilferage etc. will be entertained.
- 21. In case any exhibitor is found not maintaining proper decorum in the fair, distributing literature, bag or any other promotional item, or canvassing in any form in and around the exhibition venue, or not complying with the General Exhibitor Rules, will be served a notice by the Director of the fair to explain their actions. In case this proves unsatisfactory to the fair Council, the participant will be asked to either close the stand or will be debarred from future participation in the fair.
- 22. Entry to the Fair by representatives of participants will be on the basis of exhibitor badges issued by the Council.
- 23. Vehicles carrying exhibits etc. can be allowed to come in Expo centre from the designated gates well before the prescribed time of opening of exhibition & upto 8 hrs after the close of the exhibition with the prior approval of the authorized representative of the Council.
- 24. Exit permit will be required for taking out any material out of Expo Center during the Fair period. Exit permit will be issued by the authorised representative of the Council.
- 25. No exhibits/cases/display material will be allowed to be taken out of Expo Center after the closing of the Fair without exit permit. Exit permit will be issued by the authorised representative of the Council upon taking over of the stand from the participant in the same condition.
- 26. Limited car parking will be allowed within Expo Centre; however Cars/Vehicles may be parked in the parking areas around the Expo Centre.
- 27. Participants will be responsible for the security of their exhibits and stalls. The Council will, however, make general security arrangements at the exhibition halls in particular.

- 28. In the event of cancellation of participation by any applicant at any stage, the entire amount deposited till then by the applicant shall stand forfeited.
- 29. The Council reserves the right to cancel allotted booth if any applicant is found to be indulging in a malicious campaign against the organisers. The Council also reserves the right to restrain any participant from displaying exhibits which the Council finds objectionable.
- 30. The Council reserves the right to photograph any exhibit for its use without permission of the exhibitors.
- 31. The Council reserves the right of selection, position of advertisements and editing of advertisement material before printing in the Official Fair Directory.
- 32. For any other disputes, the decision of the IHGF DELHI FAIR COMMITTEE shall be final and binding on the applicant/participant.
- 33. The space may be allotted either in exhibition halls, extended areas or mart areas as the case may be.
- 34. The Council can extend the total exhibition area, add additional halls or by adding temporary structure in or outside the main halls. The stand fee however will be same for stands in both the permanent structures and temporary structures.
- 35. The Council does not take any responsibility for or guarantee the procurement of any business or trade enquiry in the fair.
- 36. The Council shall not be responsible for any damage/theft/pilferage in any of the halls/permanent or temporary structures due to any acts of god or man.
- 37. The participation in IHGF Delhi Fair Spring 2019 does not guarantee or give preferential status for space allotment in future fairs unless otherwise decided by the Council.
- 38. The Council may provisionally allot space to certain applicants which may be subject to change any time before the start of the fair.
- 39. As the fair would be held in Greater Noida, U. P., the participants would be governed as per the GST guidelines.
- 40. The Courts in Delhi shall have exclusive jurisdiction in all disputes.
- 41. The participant will be participating in the fair at their own risk and cost.
- 42. The interpretation of these rules by the Council will be final.

Declaration

We declare that the information given by us is true & correct to the best of our knowledge. We confirm that we have read, understood and agree to comply with and be bound by the General Exhibition Rules & Participation Terms & Conditions. We further undertake to comply with the general or specific instructions / directions issued time to time by the EPCH before or during the fair.

Company Name	
Signature & Stamp	Name
Designation	Date



EXPORT PROMOTION COUNCIL FOR HANDICRAFTS

47th IHGF DELHI FAIR SPRING (18 ~ 22 FEBRUARY 2019) <u>"Kindly Attach Product Photographs"</u>

SPRING 2019	Organization Name					
OF TAIN 2013	EPCH Membership No.	EPCH Registration No				